



LAMILUX COMPOSITES LEADING THE WAY IN QUALITY AND SERVICE



Customized Intelligence ©Dem Kunden dienen als Programm

QUALITY TAKES PRIORITY AT LAMILUX -IN RESEARCH, PRODUCTS AND SERVICE: WE GUARANTEE MAXIMUM PERFORMANCE AT ALL TIMES.

LAMILUX is one of the leading international producers of fibre-reinforced composites and is among Europe's top daylight system manufacturers. As a medium-sized family enterprise, we are particularly proud of our technological innovation capacity, our flexibility and the excellent working relationship with our customers. Customised intelligence - "Serving the customer is our first priority" means, for us at LAMILUX: giving our best every day to bring the greatest benefits to our customers.

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For us, quality isn't just a promise, it's reality in action.

Customized Intelligence





Dr. Julia-Katherina Ewert Assistant to the Technical Director **575** For over 100 years, LAMILUX has enjoyed pleasing our customers with fully developed, innovative products and creative solutions to help them succeed with their own goods and services.

Dr. Heinrich Strunz Third-generation Managing Director of the LAMILUX Heinrich Strunz Group.







OPTIMUM BENEFIT IN THE USE OF MATERIALS? GUARANTEED!

Not all composites are alike – fibre-reinforced composites must provide maximum benefit for industry in terms of material applications while meeting all quality parameters. Robustness, appearance, durability and consistently uniform physical and mechanical properties: LAMILUX is a leader in quality, innovation and problem-solving in its sector since decades.

On the following pages, we would like to show you why!

TÜV Süd-certified quality – what does that mean?

- RAW MATERIALS <----
- Strict specification and approval process
- Comprehensive raw materials inspections
- ▶ Consistent use of optimum raw materials

PRODUCTION

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- State-of-the-art production technology
- Material qualities that are reproducible at any time
- Award-winning, environmentally-friendly production method

PRODUCT

- ▶ Greatest possible product reliability during use
- Comprehensive product development and testing
- ► The world's first TÜV quality-certified manufacturer

SERVICE

- Comprehensive on-site consultation in native language
- Decades of experience in international logistics
- International storage facilities for rapid regional delivery

LAMILUX is the world's first manufacturer of fibre-reinforced composites to have voluntarily submitted its laboratory and testing facilities to inspection by TÜV Süd Deutschland and to have successfully obtained certification. The voluntary inspection by TÜV Süd Deutschland implicates compliance with stringent quality requirements. Our in-house Research and Development Department uses ultramodern laboratory equipment and simulation environments to guide our composites through all stages in their development, production and life cycles. Comprehensive material tests and analyses form the basis to perform a reliable check on the properties of LAMILUX composites and ensure their resistance and long service life. We are not satisfied until we are able to reliably deliver uncompromising, flawless quality.





NO COMPROMISES IN PROCUREMENT AS THE QUALITY OF RAW MATERIALS IS KEY.



Thomas Spörl Purchasing Manager Raw materials are the first link in the value-added chain and play a critical role in determining production quality for our fibre-reinforced composites. LAMILUX has been synonymous with superior product quality for decades. Our suppliers must also meet this standard: a specification and approval process lasting one to three years ensures that all requirements are met. We are proud of our global supplier network created in this way.

- The quality of raw materials is a crucial factor for the quality of end products.
- Suppliers must undergo a stringent specification and approval process.
- ► LAMILUX benefits from a global network of superior suppliers.



Anneli Merkel Development Engineer

TRUST IS GOOD, BUT INSPECTION IS BETTER.

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FIBRE-REINFORCED COMPOSITES? MANUFACTURING THIS MATERIAL IS AN ART.

Manufacturing fibre-reinforced composites to such a high level of quality is only possible thanks to our continuous production process and serves as a testament to our expertise and over 60 years of experience. We developed each stage of the process in-house and meticulously record all quality-related parameters during production. Maximum quality is assured thanks to the permanent, automated comparison of these characteristic values against specified values. Five separate production lines in various production facilities in Germany guarantee:

- ► Reliable delivery and short delivery periods
- Optimally trained service and maintenance teams
- Smooth, flawless operation day and night
- ► Stable process conditions on self-developed flat sheet production lines
- Material qualities that are reproducible at any time
- Optimally consistent thickness

Stephan Reingruber Production Manager

EXPERIENCE, PASSION AND EXPERTISE ARE WHAT REALLY MATTER.

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Application-specific criteria are checked using sixteen representative test methods in accordance with international standards or in-house factory specifications. We are the first manufacturer of fibre-reinforced composites to voluntarily have our laboratory and test facilities inspected and certified by TÜV Süd (German technical safety inspectorate) as part of an extensive auditing process. This assures both us and our customers that we always comply with our self-imposed high quality standards and are enhancing this superior quality on a permanent basis.

- LAMILUX is the world's first TÜV quality-certified manufacturer of fibre-reinforced composites.
- > The certification requires consistent documentation and annual audits.
- ▶ The objective is to ensure maximum reliability in use.

THREE-STAGE PROCESS FOR CERTIFICATION







Annual audits

Identifying and checking the existence of the test methods

Checking whether the documentation and test results are correct



CUSTOMERS BENEFIT IS THE REASON WE EXIST.

The development of optimum high-tech composites for successful industrial applications is a priority for us as is the tapping of all innovation potential for fibre-reinforced composites. This is the only way we can achieve our declared aim: complete customer satisfaction.

- Technical possibilities at the highest international level
- ► The best, top-qualified specialists in the sector
- Process optimization thanks to defined Six-Sigma work groups
- State-of-the-art production technology with optimum environmental protection concepts

Our exacting quality assurance and process management system is consistently applied, ensuring that products achieve a unique quality level.

Sascha Oswald Product Manager Excellent service starts with consultation at LAMILUX. We operate local offices which speak your particular native language in many regions. Our consultants are highly qualified thanks to regular training and can be assisted by Technical Support in Rehau, Germany, at any time if required. We thus find eminently suitable product solutions which allow you to set yourself apart from the competition.

Jochen Specht Head of Sales

LAND, AIR, WATER? PLACE YOUR TRUST IN OUR LOGISTICS EXPERIENCE.

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Decades of experience in worldwide shipping, on land, on water and in the air ensure smooth processes.

Customised combining of orders and efficient utilisation of container space reduce freight costs.

► International storage facilities guarantee rapid regional delivery



Logistics expertise is one of our customer-oriented distribution and shipping team's core competencies. Rapid, cost-efficient delivery of our materials is a given for us. Many small details play a crucial role in meeting this obligation: for example, the long sheet final format with sheeting coiled in rolls ensures optimal utilisation of container space. Further reductions in freight costs are achieved by carefully compiling and combining orders and deliveries. Our storage facilities worldwide also guarantee speedy, reliable deliveries in all regions, thus ensuring trouble-free ordering and delivery processes.



